

Associate for Wind Origination

*Are you ready to advance your career in a role that blends financial expertise, strategic thinking, and impactful relationship building? At **Export and Investment Fund of Denmark (EIFO)**, we are looking for an **Associate** to join our dynamic Wind Origination team. This pivotal role focuses on enabling Danish companies' global success, fostering innovative solutions, and supporting the green transition.*

About the Position

You will join a dedicated team of five employees focused on originating and structuring financial deals and solutions for companies and projects globally. You will play an important role in the financing of the green transition, supporting Danish exports opportunities abroad, and implementing the EIFO mandate.

As an Associate, you will work closely with clients and internal stakeholders to originate and structure financing solutions that align with EIFO's strategic goals. Your work will support Danish businesses in navigating international markets while contributing to a more sustainable future.

Key Responsibilities:

- *Client Engagement and Deal Origination:* Contribute to client dialogue and relationship management. Support in structuring transactions, preparing pitches, and identifying opportunities for supporting the green transition.
- *Strategic Analysis:* Analyze client needs, sector dynamics, and market trends to develop tailored financial solutions.
- *Team Collaboration:* Partner with the Transactions team to ensure seamless handovers and effective execution of deals. Drive internal alignment and cross-functional communication.
- *Market Knowledge:* Build expertise in EIFO's financial products and decision-making frameworks. Maintain a deep understanding of relevant industry drivers and the regulatory landscape.
- *Leadership and Representation:* Represent EIFO in client meetings, industry events, and credit committee discussions. Act as a reliable advisor for both internal and external stakeholders.

As highlighted, the role encompasses a diverse range of responsibilities. To provide a realistic glimpse into what you might be working on during your initial period at EIFO, examples could include help to prepare pitch material to Danish exporters bidding on contracts, or pitch material be presented for an investment grade international buyer while securing stakeholder management between all parties involved. The final allocation of tasks and responsibilities will be tailored to your skills and experience.

Your profile

We are looking for an ambitious and analytical professional ready to take the next step in their career. You bring a couple of years of experience following your graduation and are eager to make a real impact in a dynamic setting.

We imagine that you have:

- A relevant academic degree, such as cand.merc., cand.polit., or equivalent.
- Some experience in financial solutions, including project - and balance sheet financing.
- Ability to contribute to or lead complex client relationships and transactions.
- Proficiency in financial analysis and preparation of presentations.
- Strong communication and interpersonal skills, with the ability to manage multiple stakeholders.
- A self-driven and collaborative mindset, combined with curiosity and attention to detail.

What we offer

In this role, you will have the opportunity to contribute to the global green transition and economic growth in Denmark.

You will become part of a knowledge-based and results-driven state-owned financial organization founded on commitment, professionalism, and credibility. With us, you will find a workplace offering attractive salary and employment terms that support continuous learning and growth in all aspects. You will have significant influence over the content of your work and the planning of your workday.

Our workplace culture is informal, characterized by openness and respect. EIFO values a diverse and inclusive environment, believing that diversity strengthens our team and fosters a positive and innovative work culture.

Apply Today

Please submit your application, including a motivational letter and CV, no later than **August 27th 2025**.

Interviews are expected to take place on a rolling basis. The process includes two rounds of interviews, with assessments conducted in the second round. References will be collected by agreement towards the end of the process, and a criminal record certificate must be presented upon employment.

The position is available for immediate start.

For further information, feel free to contact Anna Marie Owie, Head of Wind Origination, at +45 20 18 39 77 or amo@eifo.dk.

EIFO encourages all interested candidates to apply, regardless of age, gender, religion, or ethnic background.

We look forward to hearing from you!

About Denmark's Export and Investment Fund

Export and Investment Fund of Denmark (EIFO) is the unified entry point for companies seeking Danish state-backed risk financing. We manage a portfolio worth approximately DKK 150 billion and employ close to 500 staff. With professionalism and an international outlook, we work every day to support the business successes that can make Denmark richer in the areas that truly matter. EIFO serves as Denmark's official export credit agency, national promotional bank, and investment fund, all in one financial institution.