

# Investment Director – Growth investments at EIFO

*The Export and Investment Fund of Denmark (EIFO) is looking for an experienced Investment Director – Growth to join our growth investment team and help scale the next generation of Danish & European technology leaders.*

## **Our purpose – scaling the companies that shape tomorrow**

EIFO is Denmark's sovereign investment fund, providing long-term capital to startups, scaleups, and growth stage companies. This role sits in Direct Venture & Growth, which deploys significant capital into high potential scaleups with proven traction and global ambitions. We invest across sectors, while life science remains the primary vertical on the venture side.

We work closely with founders, leadership teams, and co-investors to support governance, international expansion, and strategic decision making. To bolster our senior capacity, we are now seeking an Investment Director who can manage major transactions and represent EIFO in high stakes boardrooms.

## **Your new role**

As Investment Director – Growth, you will identify, evaluate, structure, and execute EIFO's larger growth investments — typically Series B+ and beyond. You will play a central role in shaping EIFO's growth strategy, supporting portfolio companies at board level, and ensuring disciplined capital allocation.

You will collaborate across EIFO's investment tracks and engage with Danish and international founders, executives, and investors.

Your key responsibilities in this role can be grouped into four sections:

### **1) Investment & capital allocation**

- Lead and own major growth investments from sourcing to closing.
- Structure minority positions with robust governance and downside protection.
- Underwrite scale risks across execution, organisation, markets, and capital structure.
- Develop and maintain advanced financial models (Excel proficiency required).

### **2) Board work & value creation**

- Represent EIFO as a board member or active observer.
- Support CEOs and leadership teams with: Internationalisation strategies Governance and reporting Capital planning and longterm financing
- Facilitate clear, constructive discussions on performance, strategy, and leadership.

### **3) Portfolio & exit**

- Monitor growth stage portfolio companies and key value drivers.
- Assess exit scenarios (M&A, IPOs, secondaries).
- Contribute to disciplined capital recycling.

### **4) Strategic development**

- Codevelop EIFO's growth investment model.
- Ensure smooth transitions from early stage to growth stage investment tracks.
- Enhance EIFO's role as a long-term institutional growth partner.

## **Who you are**

You have deep experience in growth investing and thrive in complex ownership and board environments. You combine methodical analytical discipline with commercial judgement and bring a measured, conviction driven approach.

The ideal candidate has:

- 10–15+ years from: Growth equity / latestage VC / PE light, or Corporate venture with real ownership responsibility

- Demonstrated ability to: Lead large investment checks and complex minority deals Navigate advanced capital structures and investor rights Operate in highpressure board environments Scale companies internationally (EU/US)
- Advanced analytical skills, including advanced Excel modelling
- Low ego, high conviction mindset and ability to say no when needed
- Understanding of institutional mandates and lon-term capital responsibility
- Advantage: Experience in defence, dualuse tech, or complex industrial technologies.

### Why join EIFO?

- Be part of a mission-driven organization at the heart of Denmark's investment ecosystem, helping shape the future of innovation.
- Lead impactful investment projects and collaborate with a skilled, diverse team.
- Have the opportunity to influence strategic investment decisions while working in a dynamic and evolving environment.
- Access substantial capital and resources to execute your ideas and initiatives.
- Work in a collaborative and supportive environment where both your leadership and administrative contributions will be valued.

### Are you our next colleague?

Apply with your CV and motivation letter through the application system no later than **March 21st 2026**.

We use assessments and case exercises as part of the recruitment process, and reference checks are conducted at the final stage. A criminal record is requested upon employment.

The desired start date is as soon as possible.

For further information, please contact Mads Lacoppidan, Managing Director & Partner, [mal@eifo.dk](mailto:mal@eifo.dk) or +45 61 91 10 67

EIFO encourages candidates of all backgrounds to apply. Let's build the future together.

### About Denmark's Export and Investment Fund

Export and Investment Fund of Denmark (EIFO) is the single entry point for companies seeking Danish state-backed financing. We manage a portfolio worth approximately USD 30 billion and employ close to 500 staff. EIFO serves as Denmark's official export credit agency, national promotional bank, and investment fund, all in one financial institution.